

CURRICULUM VITAE

1. FAMILY NAME: **KUZNETSOVA**

2. FIRST NAME: **GANNA**

3. DATE OF BIRTH: May 1984

4. NATIONALITY: Ukrainian

5. CIVIL STATUS: Single

6. EDUCATION:

Institution	Year	Degree/Diploma
National University "Kyiv-Mohyla Academy"/NaUKMA	2005-2007	Master degree in economic theory
Economic Education and Research Consortium (EERC/KSE)	2005-2007	Master degree in economics with concentration on market structure, consumers and firms
Donetsk National Technical University	2005-2007	Master degree in International Economics (diploma with honors)
Donetsk National Technical University	2001-2005	Bachelor degree in Economics and Business Undertakings (diploma with honors)

7. LANGUAGES SKILLS: (5-excellent; 1-basic)

Language	Reading	Speaking	Writing
English	5	5	5
Russian	5	5	5
Ukrainian	5	5	5
German	1	1	1

8. OTHER SKILLS:

- Computer literacy (Excel, Word, Power Point, Stata)

9. PRESENT EMPLOYER AND POSITION:

- Institute for Economic Research and Policy Consulting, Senior Research Fellow/ Expert in Agriculture and Bioenergy

11. LENGTH OF EMPLOYMENT WITH PRESENT EMPLOYER:

- Since November 2006.

12. KEY QUALIFICATIONS:

- *About six years' experience in making analytical research within agricultural markets (different commodities and feedstock), agricultural policy (local and international incl. TBT (SPS), WTO issues) and different sectors of bioenergy (biogas, straw, pellets) and;*
- *Proven record of contributions to policy papers, presentations and research related to agriculture and bioenergy;*
- *Well-developed analytical thinking and communication skills (f.e. certified as Competent Communicator by Toastmasters International);*
- *Entrepreneurial, problem solving and organizational skills (f.e. managed and coordinated the preparation, presentation and distribution of APD's publications);*

- *Presentation skills and negotiation ability* (f.e. participated and conducted many meetings in terms of the project with BFC);
- *Team working and leadership skills* (occupy the position of Vice-President on Education in Chamber Toastmasters Club and lead 29 Club members to develop their public speaking and leadership skills according to the educational program of Toastmasters International);
- *Innovative and creative thinking* (finished certified courses in different economic and non-economic spheres (see item 14)).

13. PROFESSIONAL EXPERIENCE RECORD:

Date	November 2006 - present
Location	Kyiv
Institution	Institute for Economic Research and Policy Consulting
Position	Senior Research Fellow/ Consultant
Description	<ul style="list-style-type: none"> • to make agricultural policy advice and prepare analytical reports, policy and working papers on agricultural markets, bioenergy, land and food security in cooperation with leading foreign and Ukrainian institutions for governments and the business. • to participate and present on international conferences and round tables. • to make fundraising. • to organize effective team work.

14. PARTICIPATION IN PROJECTS:

Project details	Personal contribution	Start date	End date
Trade policy and practice in Ukraine <i>Funding Agency:</i> Swedish International Development Cooperation Agency (SIDA)	Analysis of international regulatory collaboration in the spheres of technical barriers to trade (TBT) and sanitary and phytosanitary standards (SPS)	December 2011	April 2014
German-Ukrainian Agricultural Policy Dialogue (APD) <i>Funding Agency:</i> German Government	Analysis of agricultural policy of Ukraine Advisory services for Ukrainian government on agriculture, bioenergy, international regulations (EU, WTO) Overview of different agricultural commodity and feedstock markets Investment profitability estimation for agriculture and bioenergy	November 2006	September 2012
Land Reform Barometer: Information and Advocacy Campaign <i>Partners:</i> Center for Political and Legal Reforms (CPLR); The Ukrainian Association of Press Publishers (UAPP)	Web presentation Participation and presentation at land reform related conferences, round tables and seminars Making analytical work and press-releases	December 2011	June 2013
Agricultural Sector Report: Ukraine <i>Funding Agency:</i> British Embassy in Ukraine	Overview of the Ukrainian agricultural market, regulatory bodies and influencers in the agricultural sector, as well as description specific investment and business opportunities for UK companies. Contribution (co-author) to the final report.	November 2011	April 2012
The new government: the challenges of modernization <i>Partners:</i> Centre for Political and Legal Reforms	Identification of the main trends of new government actions in relation to agricultural and bioenergy policy; and provision of an impartial assessment of these policies in Ukraine from March 2010 to June 2011.	February 2011	July 2011

Laboratory of Legislative Initiatives Institute of Civil Society Oleksandr Razumkov Ukrainian Center of Economic and Political Studies <i>Funding Agency:</i> International Renaissance Foundation			
Study on Potential of Agricultural Finance in Ukraine <i>Funding Agency:</i> Business & Finance Consulting GmbH (BFC)	Participation, organization and analysis of meetings with Ukrainian financial institutions	June 2011	February 2012
Impact of trade policy on human development: study for Ukraine <i>Funding Agency:</i> UNDP	Overview of the agricultural macroeconomic situation, business climate, policy in trade and investment in Ukraine; and description of the current policy of stimulating agricultural exports in Ukraine and the government's intentions	July 2007	March 2011
Policy and Institutional Issues Matrix in the Ukrainian Agriculture <i>Funding Agency:</i> FAO, World Bank	Analysis of the governmental initiatives in relation to the agricultural sector support	April 2010	February 2011
100 days of the new government: which model of government is being formed <i>Partners:</i> Centre for Political and Legal Reforms and Oleksandr Razumkov Ukrainian Center of Economic and Political Studies <i>Funding Agency:</i> International Renaissance Foundation	Analysis and contribution to the final report of the part on agricultural and bioenergy policy trends of the new government	May 2010	June 2010
Anticrisis policy in the world and in Ukraine: comparative analysis of measures and economic effects	Comparative analysis of anti-crisis measures taken by the Governments of Ukraine and other countries in agricultural and bioenergy spheres	November 2009	December 2009
Ukraine's Modernization. Defining Priorities for Reforms <i>Funding Agency:</i> International Renaissance Foundation, UNDP and UNITER	Development of conceptual recommendations for reforms, aimed at upgrading various aspects of public life in Ukraine with relation to agricultural and bioenergy spheres	August 2009	March 2010
Coping with Effects of International Financial Crisis: searching for proper policy response <i>Funding Agency:</i> Friedrich Naumann Foundation in Ukraine	Description of the principles and directions of anti-crisis policy pursued by governments and central banks of Ukraine and the world in relation to agriculture and bioenergy; and proposition of possible ways of further anti-crisis policy aimed at restoring agricultural growth in Ukraine.	March 2009	July 2009
Coping with Effects of International Financial Crisis: searching for proper policy response <i>Partners:</i>	Analysis of anti-crisis policies in agricultural and bioenergy spheres, and determination of adequate mechanisms and instruments under Ukrainian conditions to minimise negative consequences of the crisis by monitoring global economic trends and	November 2008	December 2008

MFA Diplomatic Academy (in Ukraine) German Advisory Group Ukrainian National Committee of International Chamber of Commerce Blue Ribbon Analytical and Advisory Centre, UNDP	analysing of economic policies undertaken by different countries		
The EU acquis communautaire on milk and dairy products manufacturing	Assessment of the state of dairy sector in Ukraine and the prospects of the dairy products entry to the EU markets	May 2008	July 2008
Guidebook “Ukraine in WTO: overview and commitments. Guidebook for policy-makers and business communities” <i>Partners:</i> “United World” International Foundation <i>Funding Agency:</i> Booz Allen Hamilton TIBA	Assessment of the consequences of World Trade Organization (WTO) membership for Ukraine’s agriculture	May 2008	December 2008
Ukraine Agricultural Policy Note: Competitiveness of Bio-Energy Generation in Ukraine <i>Funding Agency:</i> FAO	Promotion of the public debate on bioenergy production in Ukraine	June 2008	December 2008
240 days of the government activity in the new format <i>Funding Agency:</i> International Renaissance Foundation and National Endowment for Democracy (USA)	To evaluate governmental activity during 240 days in relation to agriculture and bioenergy.	March 2007	April 2007
Ukraine: Overview of the Economy <i>Funding Agency:</i> The Centre for EU Enlargement Studies, Budapest, Hungary	Provision of basic overview of the dynamics of agricultural economic transformation processes of Ukraine for the period of 1990-2006; and to forecast the period of 2007 – 2015 regarding Ukraine’s development paths and structural reforms.	November 2007	April 2008
Sugar Users and Recent Investments in the Sugar Industry in Ukraine <i>Funding Agency:</i> British Sugar	Overview of two areas of major interest for potential investors in the Ukrainian sugar industry: a) Information on sugar users/potential clients in Ukraine; b) Information on recent investments in the sugar industry in Ukraine.	November 2007	November 2007
The Dynamics of Agricultural Commodity Markets in Ukraine	Overview of the market dynamics of selected agricultural products.	October 2007	November 2007
Monthly Economic Monitoring of Ukraine <i>Funding Agency:</i> IER	Selection and analysis of the main topic of agricultural or bioenergy policy development in Ukraine	September 2007	August 2012
Economic Summary of the Year <i>Funding Agency:</i> IER	Summary of agricultural output trends as well as agricultural and bioenergy policy developments	December 2007	May 2012
Analysis of the Drafts Laws of Ukraine <i>Funding Agency:</i> Government of Ukraine	Assessment of the Draft Legislation on the agricultural, bioenergy and land issues	January 2008	December 2009

15. PUBLICATIONS:

- *Author.* Pellet production in Ukraine: a profitable option for sustainable development? (by Anna Kuznetsova), Policy Paper # APD/PP/02/2012, August 2012.
- *Author.* Options for biomass utilization in Ukraine: estimation of the profitability of straw, wood and sunflower husk pellets production (by Anna Kuznetsova), IER Working paper, forthcoming.
- *Author.* The issue of grain price volatility: what is behind? (by Anna Kuznetsova), Policy Paper # AgPP 37, forthcoming.
- *Co-author.* Raw sugar toll refining – a sensible policy? (with O. Nivyeviskiy, S. Kandul and H.Strubenhoff), Policy Paper # AgPP 33, April 2011.
- *Author.* The welfare effect of export restrictions (by Anna Kuznetsova), Book ISBN 978-3-8433-5444-8, September 2010.
- *Co-author.* Agriculture Guide (by Arzinger in cooperation with the Institute for Economic Research and Policy Consulting), Book, September 2010.
- *Author.* Straw use in Ukraine – opportunities and options (by Anna Kuznetsova), Policy Paper AgPP 31, September 2010.
- *Co-author.* European markets for meat: real opportunities for Ukraine (with S.Hess, B.Voget and K. Kutsenko), Policy Paper AgPP 24A (updated version of AgPP 24), July 2010.
- *Co-author.* The EU Dairy Market – Real Opportunities for Ukraine? (with S.Hess, B.Voget and K. Kutsenko), Policy Paper AgPP 19A (updated version of AgPP 19), July 2010.
- *Co-author.* Biogas and “green tariffs” in Ukraine – A profitable investment? (with K. Kutsenko), Policy Paper AgPP 26, January 2010.
- *Lector.* Financial Crisis and Ukrainian Agriculture: Impact and Response (by Serhiy Kandul), Policy Paper AgPP 27, November 2009.
- *Co-author.* European markets for meat: real opportunities for Ukraine (with S.Hess and B.Voget), Policy Paper AgPP 24, March 2009.
- *Lector.* Agroholdings in Ukraine: Good or Bad? (by S. Demyanenko), Policy Paper AgPP 21, August 2008.

16. PROFESSIONAL DEVELOPMENT (trainings, study visits, etc):

2011-2012	ACC Toastmasters International Vice-President on Education. Certified as Competent Communicator
2012	THESEUS leadership seminar on EU Economic Governance (Brussels)
2011	Rhetoric training
2010-2011	IFA Financial management course. Passed the Diploma in Financial Management
2010	Business skills development training
2009-2010	Study visits to Germany on bioenergy
2009	Training “Time-management and delegation principles”
2008	UkrAgroConsult & CME Group Workshop “Trade Futures and Options on CBOT”
2004-2005	Project management: practical university business course. Won the first prize for the prepared brochure for university applicants
2000-2012	Trainings and studies on psychology and alternative medicine

17. TEACHING/TRAINING EXPERIENCE:

- Yes (in psychological topics)